

| 20  | Account                               | Amount            | Type                    | Description  |
|---|---------------------------------------|-------------------|-------------------------|--|
| <b>Assets</b>                                     |                                       |                   |                         |  |
|   | 1000 · Cash                           | 151,647.26        | Bank                    | Checking, Savings & Petty Cash   |
|   | 1200 · Investments                    | 205,585.56        | Other Current Asset     | CD's, Marketable Securities, Etc   |
|   | 1500 · Furniture and Equipment        |                   | Fixed Asset             | Furniture & Equipment with useful life exceeding one year and individual cost greater than \$500                         |
|   | 1600 · Other Assets                   | 760.82            | Other Asset             | Other assets that do not fit into other defined categories such as: Prepaids, deposits etc                               |
| <b>Total Assets</b>                               |                                       | <b>357,993.64</b> |                         |  |
| <b>Liabilities and Fund Balances</b>              |                                       |                   |                         |  |
|   | 2000 · Accounts Payable               |                   | Accounts Payable        | Bills due, not to be paid immediately  |
|   | 2100* · Credit Card                   |                   | Credit Card             | Credit card activity if you use one  |
|   | 2600 · Other Liabilities              | 1,742.61          | Other Current Liability | All other types of liabilities and accrued expenses  |
|   | 3100 · Restricted Fund Balances       |                   | Equity                  | Balance of Funds that are restricted for specific uses   |
|   | 3200 · Unrestricted Fund Balances     | 356,251.90        | Equity                  | Balance of Funds available for general purposes. Equivalent to Retained Earnings in for profit company.                  |
|   | 3900 · Current Year Surplus (Deficit) | -544.87           | Equity                  | Current year net Surplus or (Deficit)  |
| <b>Total Liabilities and Fund Balances</b>        |                                       | <b>357,449.64</b> |                         |  |
| <b>Revenues</b>                                   |                                       |                   |                         |  |
|   | 4000 · Membership fees                | 134,497.50        | Income                  | Individuals, Clubs and Workout Group membership fees   |
|   | 4100 · Meet/Open Water Revenue        | 9,723.81          | Income                  | Sanction fees, meet entry fees,  |
|   | 4800 · Interest and Dividend Income   | 5,803.75          | Other Income            | Revenue from investments in cash, securities, and property.  |
|   | 4850 · Capital Gains (Losses)         |                   | Other Income            | Gains or losses from sales of securities and capital gain dividends  |
|   | 4900 · Other Types of Income          | 5,411.00          | Income                  | Any income received that doesn't fit in other defined categories   |
| <b>Total Revenues</b>                             |                                       | <b>155,436.06</b> |                         |  |
| <b>Expenses</b>                                   |                                       |                   |                         |  |
|   | 5000 · Programs & activities          | 45,845.56         | Expense                 | All expenses related to USMS mission: To promote health, wellness, fitness and competition for adults through swimming.. |
|   | 5500 · Annual Meeting                 | 18,423.78         | Expense                 | Cost of sending participants to Annual Meeting; travel, lodging and meals..  |
|   | 5600 · Adult Learn to Swim            | 656.00            | Expense                 | Expenses supporting programs for adults to learn to swim   |
|   | 5700 · Coach and Club Development     | 4,028.65          | Expense                 | Costs to support and/or develop LMSC coaches and clubs   |
|   | 6000 · Administrative Expenses        | 35,363.23         | Expense                 | All costs associated with running the LMSC that do not relate to Program & Activities...                                 |
|   | 6100 · Website and social media       | 15,902.14         | Expense                 | Website maintenance, domain ownership, etc.  |
|   | 6200 · Paid Membership Coordinator    | 29,951.59         | Expense                 | Expenses paid to Membership Coordinator as professional fees or salary   |
|   | 6300 · Other Expenses                 | 5,809.98          | Expense                 | Any other expenses that don't fit in other defined categories  |
| <b>Total Expenses</b>                             |                                       | <b>155,980.93</b> |                         |  |
| <b>Surplus (Deficit)</b>                          |                                       | <b>-544.87</b>    |                         |  |
| <b>Assets = Liabilities</b>                       |                                       | <b>544.00</b>     | <b>s/b = 0</b>          |  |
| <b>Surplus (Deficit) equal BS</b>                 |                                       | <b>0.00</b>       | <b>s/b = 0</b>          |  |
| <b>Report Status</b>                              |                                       |                   | <b>Complete</b>         |  |
| Did you pay \$600 or more for services this year? |                                       |                   |                         |  |
| If yes, did you send a 1099?                      |                                       |                   |                         |  |